

Facts about the **Healthy Kids Dental** Bidding Process



The state has released its Request For Proposal (RFP) for administration of the Healthy Kids Dental program.

The state is seeking to award contracts to two administrators for statewide administration and possibly seeking a third to administer only in Region 10 (Wayne, Oakland and Macomb counties). The initial contracts would expire on Sept. 30, 2020, and the state would have the option to extend the contracts for up to five additional one-year periods.

The RFP contains many requirements built around patient-centered care, medical integration and data. It also lays out the performance-monitoring standards by which the plans will be evaluated. The full RFP can be viewed at www.buy4michigan.com under Open Bids. These are requirements on the insurance company and it remains to be seen what will appear in each insurance company's provider agreement including what fee schedules and covered services each insurance company will offer.

Important: The insurance companies bidding must demonstrate a sufficient network to provide adequate access for patients. Dentists may receive solicitations to sign new contracts or Letters of Intent from companies that intend to bid. Dentists should review all details carefully prior to signing any contract or agreement. The ADA offers its Contract Analysis Service free to members. Please contact the MDA's Kesha Dixon at kdixon@michigandental.org or 517-346-9452 for more information or to submit a contract for analysis.

It is also important to remember that this is a multi-step bidding process, and no changes have been made to the current Healthy Kids Dental program at this time.

TIMELINE:

May 12, 2017	RFP released
May 23, 2017	State optional meeting with bidders to answer questions
June 5, 2017	Deadline for bidders to submit questions to the state
June 16, 2017	Deadline for the state to post answers to the bidders questions
July 31, 2017	3 p.m. Deadline for bidders to submit proposals
Dec. 1, 2017 - March 31, 2018	Transitional implementation period
April 1, 2018	Anticipated contract and services start date